



## Professional Qualification in SHIPPING & LOGISTICS

### Level 4 Diploma

#### UNIT 1 – MERCANTILE AND SHIPPING PRACTICE

##### Question 1

- (a) **State TWO** documents used in the exporting of goods by sea. (4 marks)
- (b) **Explain** the role of **both** of these documents in the exporting process. (8 marks)
- (c) Referring your answer to Question 1b, **discuss** the consequences of inaccurate information being provided in **ONE** of the documents. (8 marks)

##### Question 2

**Discuss FOUR** areas of information required for the purpose of completing a 'Customs Declaration' when importing goods. (20 marks)

##### Question 3

- (a) **Identify TWO** functions of a 'Bill of Lading'. (4 marks)
- (b) **Distinguish** between 'clausing' and 'endorsing' a Bill of Lading. (8 marks)
- (c) **Explain** the possible consequences to the carrier should the Master fail to clause the Bill of Lading when it was required. (8 marks)

##### Question 4

- (a) **Discuss** the role of the Technical Department within the structure of a shipping company. (10 marks)
- (b) Referring to your answer to Question 4a, **discuss** the importance of close communication with the Logistics Department. (10 marks)

##### Question 5

- (a) **Describe FOUR** services provided by a liner shipping agent in international ports. (8 marks)
- (b) **Explain** the role and services provided by ship management companies in modern shipping practice. (12 marks)