



Professional Qualification in SHIPPING & LOGISTICS

Level 4 Diploma

UNIT 1 – MERCANTILE AND SHIPPING PRACTICE

Question 1

- (a) **Explain** why governments implement import controls. (4 marks)
- (b) **Identify TWO** forms of restrictions on imports. (6 marks)
- (c) **Discuss** the purpose of politically imposed restrictions on exports such as sanctions. (10 marks)

Question 2

Illustrate FOUR procedures that must be followed when exporting goods to countries outside the European Union (EU). Use examples to support your answer. (20 marks)

Question 3

Discuss the operational use of a straight bill of lading compared to an order bill of lading. Use examples to support your answer. (20 marks)

Question 4

- (a) **Explain** why shipping companies have a departmental hierarchical structure. (8 marks)
- (b) **Discuss** the roles and activities of a chartering manager within the structure of a shipping company. (12 marks)

Question 5

- (a) **Discuss** the important role of stevedores in modern shipping. (10 marks)
- (b) **Describe TWO** advantages to the ships master when using the services of a reliable and efficient ship chandler, justifying your answer. (10 marks)