



## Professional Qualification in SHIPPING & LOGISTICS

### Level 4 Diploma

#### UNIT 5 – OVERSEAS TRADE LAW

##### Question 1

- (a) **State TWO** fundamental elements present in any contract and explain their meaning. (10 marks)
- (b) **Discuss TWO** situations that can affect the validity of a contract. (10 marks)

##### Question 2

- (a) **State** what is meant by the term 'law of agency'. (4 marks)
- (b) **Differentiate** between express actual authority and apparent authority of the agent. (6 marks)
- (c) **Explain** the roles of **TWO** types of agent employed in the maritime trade. (10 marks)

##### Question 3

**Compare** the duties of the buyer and the seller under the Cost, Insurance and Freight (CIF) contract of sale with the Free on Board (FOB) contract of sale. (20 marks)

##### Question 4

- (a) **Explain** what is meant by a vessel being a 'common carrier'. (6 marks)
- (b) The common carrier has a duty to deliver the goods in the same condition as they were shipped, **illustrate TWO** exceptions to this rule. Use examples to support your answer. (14 marks)

##### Question 5

- (a) **State** what is meant by the term 'free trade'. (4 marks)
- (b) **Explain** what is meant by a government imposed protectionist policy. (6 marks)
- (c) **Discuss TWO** actions a government could take under a protectionist policy in relation to international trade. (10 marks)