



## Professional Qualification in SHIPPING & LOGISTICS

### Level 4 Diploma

#### UNIT 5 – OVERSEAS TRADE LAW

##### Question 1

- (a) **State TWO** components of a basic contract. (4 marks)
- (b) **Differentiate** between the implied and expressed terms of a basic contract. (6 marks)
- (c) **Illustrate TWO** elements of product quality as required by the Consumer Rights Act 2015. Use examples to support your answer. (10 marks)

##### Question 2

- (a) **State** what is meant by the term 'legal agent'. (4 marks)
- (b) Referring to your answer to Question 2a, **identify** the rights of the principal and the legal agent in the event of a dispute between parties. (6 marks)
- (c) **Explain** the contractual relationship between a legal agent and a third party. (10 marks)

##### Question 3

- (a) **Discuss FOUR** factors that would determine the type of contract to be used, i.e. Free on Board (FOB) or Cost, Insurance and Freight (CIF), when a seller of goods enters into a contract with the buyer of goods in a foreign country. (8 marks)
- (b) Referring to your answer to Question 3a, **assess** the possible consequences should **TWO** of these factors not be fulfilled by the responsible party. (12 marks)

##### Question 4

- (a) **Explain** why the Hague Rules and the subsequent Hague-Visby Rules were developed. (6 marks)
- (b) **Illustrate** the shipper's duties under the Hague-Visby Rules when shipping cargo. Use examples to support your answer. (14 marks)

##### Question 5

**Discuss** the origins and purpose of the Treaty of Rome 1957. (20 marks)