



Professional Qualification in SHIPPING & LOGISTICS

Level 4 Diploma

UNIT 5 – OVERSEAS TRADE LAW

Question 1

- (a) **Explain** the difference between a conference and a convention, in reference to international rules. (6 marks)
- (b) **Illustrate** how an international maritime convention is created, use a diagram to support your answer. (14 marks)

Question 2

- (a) **Differentiate** between the role of the shipping agent and the cargo broker. (10 marks)
- (b) **Discuss TWO** contractual duties the principal owes to his agent. (10 marks)

Question 3

Discuss the differences in liability and costs between Cost, Insurance and Freight (CIF) and Free on Board (FOB) contracts. (20 marks)

Question 4

- (a) **State** why the Hamburg Rules 1978 were introduced. (4 marks)
- (b) **Explain** why there are now five sets of international conventions on the carriage of goods by sea. (6 marks)
- (c) **Illustrate TWO** of the ship master's duties towards the cargo at the beginning of the venture. Use examples to support your answer. (10 marks)

Question 5

Discuss the effect that The Treaty of Rome 1957, has had on modern day European Union (EU) and international trade. (20 marks)